I, Ellen Stutzman, declare as follows:

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- I make this declaration from my personal knowledge and could testify 1. competently to its contents.
- I am an Assistant Executive Director of the Writers Guild of America, West, Inc. ("WGAW"), a Defendant and Counterclaimant in this action. I have worked for WGAW since 2006 and have experience working in nearly all facets of WGAW's operations. I have a Master of Business Administration degree from the Anderson School of the University of California at Los Angeles. Among my duties for WGAW are to supervise WGAW's Legal Services, Contracts and Agency Departments. In addition, I serve as a trustee of the Writers' Guild-Industry Health Fund and the Producer-Writers Guild of America Pension Plan (collectively, "Funds"), which administers pension and healthcare benefits to eligible members of WGAW and its sister union, Writers Guild of America, East ("WGAE", and jointly with WGAW, the "Guilds" or "WGA").
- In performing my duties for WGAW, I frequently access and rely 3. upon data from the Funds. The Funds are labor-management trust funds—separate legal entities from the Guilds responsible for administering the health and pension benefits of writers working under WGA collective bargaining agreement. The Funds provide access to certain plan participation data to the Guilds that I relied on in preparing this declaration.
- 4. Among the data that the Funds collects is information about contributions signatory companies ("Companies") make to the Funds on behalf of writers working under a WGA collective bargaining agreement. As a trustee of the Funds, I am familiar with the Companies' obligation to make contributions to the Funds. Companies make contributions to the Funds based on the compensation that they pay to writers covered by the Guilds' industrywide collective bargaining agreement, the Writers Guild Theatrical and Television Basic Agreement or "MBA." Currently, studios pay 11.5 percent of gross compensation for MBA-

covered services to the health fund and an additional 10 percent of gross compensation (8.5 percent for pilots and the first season of any one-hour series) to the pension plan, up to certain contribution caps.

- 5. The Funds are multi-employer plans governed by the Taft-Hartley Act. Such plans are jointly managed by trustees appointed in equal numbers by the Guilds and Companies that are signatory to the MBA. The key attribute of multi-employer plans such as the Funds is portability—participants are allowed to change employers (i.e., work for different Companies) while continuing to accumulate benefits and keep their earned benefits. Notably, the Taft-Hartley Act provides that contributions may only be made on behalf of employees of signatory Companies. Moreover, the MBA provides that contribution may only be made based on gross compensation for writing services. Companies do not, and legally cannot, make contributions to the Funds for services performed by employees in additional capacities not covered by the MBA—for example, as a director, actor or producer.
- 6. Attached to my declaration as **Exhibit A** is a true and correct copy of an Excel spreadsheet that shows the gross compensation on which contributions to the Funds were made on behalf of certain Guild members on certain projects. The dollar amount for each member reflects the compensation that the member earned for providing MBA-covered writing services during each quarter and for each project. As noted, because signatory companies cannot make contributions to the Funds based on compensation paid to participants for non-MBA-covered services, the dollar amounts in Exhibit A necessarily reflect compensation earned by the participant as a writer (i.e. performing MBA-covered services).
- 7. The Funds generally receive data showing compensation for MBA-covered work that is broken down by specific project, but it is not always the case. The Funds sometimes receive compensation data that is not tied to a specific project when a writer is working under an "overall" deal, a type of contract where

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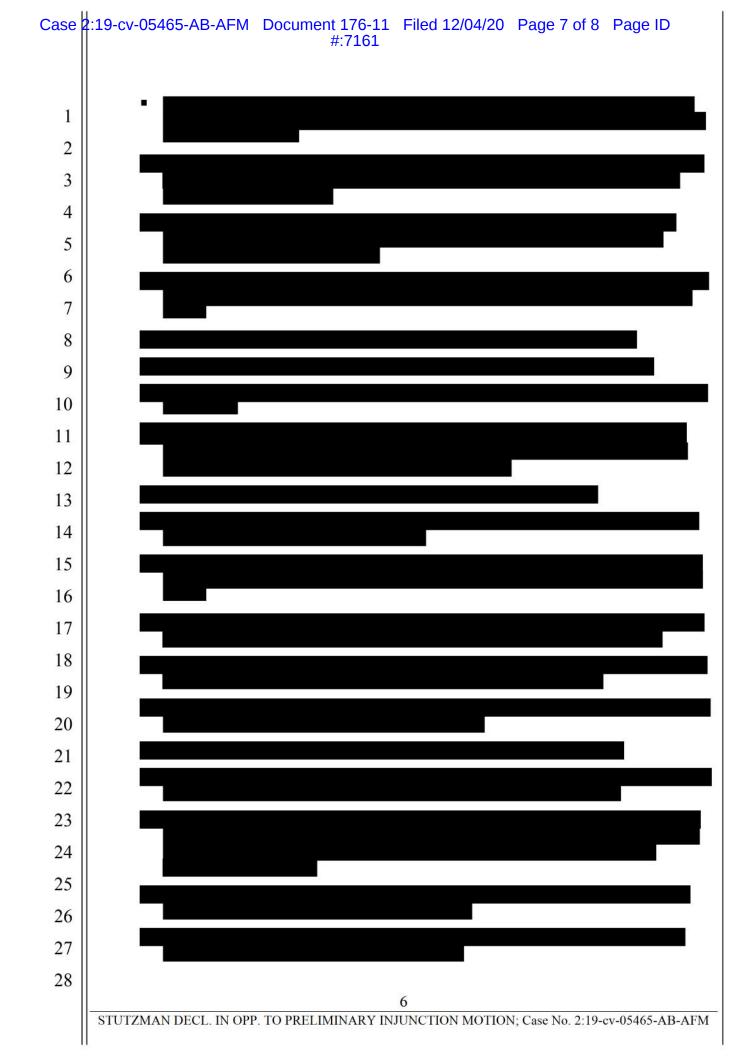
- 8. The spreadsheet in Exhibit A was generated by an employee on the Information Technology staff at WGAW, whom I directed to pull fund contribution data for certain members. That individual then emailed the resulting spreadsheet to me. I also have access to the contribution data myself but cannot search for the data of multiple members at one time, which is something that IT staff can do.
- 9. Exhibit A shows, among other things, the following with regard to contributions to the Funds since the beginning of 2018 through available reporting for the third quarter of 2020:



- of 2018, earned compensation for writing services on other projects beyond those listed in Exhibit A. Attached to my declaration as **Exhibit B** is a true and correct copy of an Excel spreadsheet that lists individual payments (broken down by project) made to the Funds on behalf of those members listed in Exhibit A who also earned writing compensation on other projects beyond those listed in Exhibit A. As with the data in Exhibit A, all of the payments listed in Exhibit B reflect payments to the Funds on behalf of Guild members for writing compensation.
- 11. In performing my duties for WGAW, I also frequently access and rely upon data regarding the writing credits accorded to writers for works covered by the MBA. The determination of writing credit is governed by the MBA. Under the contractual procedure, a Company is required to propose writing credit by submitting a Notice of Tentative Writing Credits. Writers then have the opportunity to protest the proposed credits, and ultimately the writing credit is determined by the Guilds.
- 12. Writers do not receive credit on every script they work on. In many cases, writers are employed and compensated for providing MBA-covered services (thereby generating contributions to the Funds) without receiving a credit on the project or on the particular episode (in the case of a television series). However, writing credit may only be granted to writers performing MBA-covered writing services. Employees who exclusively work in other capacities—e.g., producing, directing—are not eligible for writing credit.
- 13. Attached to my declaration as **Exhibit C** is a true and correct copy of an Excel spreadsheet that shows the writing credits that certain Guild members have received since the beginning of 2018. All of the credits that appear on the spreadsheet reflect credit to writers for performing services covered by the MBA for a signatory Company. The spreadsheet in Exhibit C was generated by an

14. Exhibit C shows the following regarding writing credits earned by certain Guild members:





STUTZMAN DECL. IN OPP. TO PRELIMINARY INJUNCTION MOTION; Case No. 2:19-cv-05465-AB-AFM

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